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A BUSY HIVE!

The Fleming Block and Its Vicinity.

Those Engaged in That Locality.

Finance, Trade and Professional Pursuits.

WESTWARD HO!

A Movement of Business and Population.

Attractive Influence of the Neighborhood.

List of Those Who Constitute a City Within Themselves.

Leaders in Law, Skillful Artists, Successful Business Men and Enterprising Capitalists.

In every city there is a corruscating or pivotal point. It is sometimes movable and always incidental—dependent not so much upon location as upon accident and that accident is the settlement of progressive men.

The pivotal point in Phoenix just now, and likely to be for some time, is on Washington street, between First avenue and Second. There is no special reason why it should be so but it is so and entirely on account of the men who have settled there.

A little less than three years ago Hon. James A. Fleming bought certain front feet at what seemed a fabulous price. He proceeded to erect a building, the foremost in Arizona. Mr. P. J. Cole bought some front feet adjoining and removed several old adobe structures to make way for a modern brick building.

Dr. O. L. Mahoney displayed similar enterprise, and Judge Edward Wells of Prescott, an owner of adjoining real estate, fell in with the spirit of improvement. Then came Dr. J. M. Ford, whose new hotel is in process of erection. All these gentlemen were the real erectors of Washington street between First and Second avenues. The pivotal point is there, but it may be changed. If so it will take nerve and capital to do it.

A Symbol of Security.

One of the leading banks of the city, the Phoenix National, occupies the corner of the Fleming building, which is by far the handsomest in the territory in the way of fixtures. It was organized in 1891 by Jas. A. Fleming, president. Since that time it has been reorganized with F. S. Belcher, president; P. J. Cole, first vice-president, and A. H. Harscher, second vice-president

with C. H. Hall, cashier. The paid up capital is \$100,000 and United States bonds to secure deposits, \$50,000. It enjoys the full confidence of a large patronage, as well as that of the people at large.

Greene The Hatter.

One of the leading merchants of Phoenix, has the handsome store next to the Phoenix National Bank, filled with hats and men's furnishings. He is a close and careful buyer, having had an experience during many years, and has given the advantage to his customers, greatly increasing his patronage, until he now is second to none in his line in the southwest. His store is a model of what should comprise this especial line—carrying the best goods, the latest styles which are sold at the lowest prices, gentlemanly treatment, one price to all—is his motto and has proven his success. In addition to his other business, eighteen months ago he added that of merchant tailoring under the management of Ben. T. Gillet, a cutter and fitter of many years' experience. This branch has proven a success beyond his expectations and this department is crowded with work, which proves how well he pleases his patrons—the best dressed men of the territory. At the beginning of the present year, J. S. Griffin was given an interest in the business. Jim came to Arizona Jan. 1, 1893, to take a position with Mr. Greene and through his genial whole-souled manner he has more friends and a larger trade among all classes than any young man in the territory. Jim is always glad to meet his friends (and all who make his acquaintance are his friends.) In addition to his other affairs, Mr. Greene is secretary of the Phoenix Building and Loan Association and through his management it has become one of the best institutions of the city. More than a hundred families are living in their own houses who but for this association would be paying rent. Mr. Greene will explain its workings with pleasure.

Wilson and Ward.

The largest shoe dealers in the southwest, occupy the ground floor of the Fleming building on Washington street, and is known by the firm name of Wilson and Ward. Both proprietors are experienced shoe dealers and taking advantage of their experience and their knowledge in this line to please the public by selling exactly what is wanted they have succeeded in monopolizing the bon ton trade of the country and city. A careful buyer, conscientious prices and accommodating service have made them the leading shoe dealers of the west. Messrs. Wilson and Ward are foremost in the enterprises of Phoenix and are liberal in all public movements.

An Ice Cream Palace.

Who has not heard of Mr. Murray and his immaculate cream parlors. The pink of perfection is this resort, where on can sip ices, eat bon bons and tete a tete for an hour or more over the happenings of the day. Phoenix people are very fond of Murray and his creams and when an evening is to be spent out, he is sure to enjoy a liberal patronage of time and money. This accommodating proprietor has made for himself a name second to none in his special line of business, and when it is left for the ladies to say which is the most delightful resort for an evening, Murray gets the praise.

The Bodega Billiard Parlor.

The Bodega billiard parlor, one of the most elaborate in the west, was opened for the amusement of the pleasure seeking public a short time since. The parlor occupies the entire northwestern portion of the basement of the Fleming block, an area of 56x72 feet. The floor is of oak in narrow strips alternating in color. It is finished off in dark grained oak and bronze escutcheons while the elegant billiard tables, chairs, desks and cue racks make it as handsome as a picture. The most elaborate account of this palace of amusement would not adequately describe all its glories, and it is sufficient to say that all that money or art could devise to make it the handsomest of its kind imaginable, was expended.

An Insurance That Insures.

Major R. Allyn Lewis, who occupies handsome offices over the Phoenix National Bank, enjoys the largest life insurance business in the territory. He represents The New York Life, the largest insurance company in the United States. Its capital is fabulous and its reputation world renowned. Major Lewis also enjoys an enviable reputation as a business man of ability and wide influence, and combining the two success is inevitable. He has the territory of Arizona as his field to work, and be it said his insurance business not only increases under his untiring supervision, but his friends are

added daily to his books as advocates of his cause, showing confidence in his ability to render them an absolute service thereby.

L. W. Morgan, Arizona's Assayer and Metallurgist.

This gentleman is the mining expert of the west and enjoys a lucrative office as well as an enviable reputation. He occupies offices in the Fleming building, representing the Golden Cliff Mining and Milling Co., being president of the same. Mr. Morgan has traveled all over the world carefully examining the different formations of the mineral world, gathering unbound information that could not help aiding him largely in gathering up the gold from the dross of his large belt of mining country. He has many rich claims some of which are now negotiated for by wealthy mining men.

Fred Heinlein the Architect.

Who is it in this territory that does not know this architect in brick, wood and stone, planning for builders, the foundation and finishing touches of many elegant private and public structures which please the public eye? Mr. Heinlein is continually called away from his place of business to bid on large contracts all over the territory and has draughtsmen busily engaged in filling his numerous orders. Such men as Mr. Heinlein has not only been a world of help toward the advancement of building, but has inspired many an outlay of hard cash because of the tempting designs laid before a man of capital. He is authority in his business and an honor to his profession.

Mrs. Mann's Studio.

It could not be considered a complete description of the building that holds all these offices, stores etc. without paying especial court to the beautiful little studio of Mrs. F. Mann. She has been continually painting for the last two years, mostly the wild and untamed beauty of this woolly

valley and has done much in a public way to favor cattle men in all parts of this country. He is highly esteemed by all, as a man of great worth in all public questions.

A Leading Law Firm

Occupies the front offices of the second floor of the Fleming building and is remembered by many clients who under their supervision get all there was in law. Webster Street and C. M. Frazier compose the firm. They practice in all the courts and prepare their cases with great care bringing out every point of law or fact in favor of the client. They do a great deal of mining litigation having a vast experience in this line and are unusually successful. Judge Street occupied the bench as judge at Tombstone which has been the means of much public favor when his docket teemed with mining suits and, owing then to the flushed and boisterous times much care and nicety of judgment was required. Mr. Frazier practiced law at Silverton, Colorado, where he also received a severe practical education in this same direction. This firm enjoys a lucrative practice in probate court, district and supreme courts.

L. H. Chalmers.

Mr. Chalmers is still a young man, but has received the honor of having been appointed to two responsible positions—city attorney and assistant attorney general—of the territory the latter office of which he now fills greatly to the credit of his profession. Mr. Chalmers is learned in law, having successfully pleaded many cases before the territorial courts and receiving commendations from judges as well as clients. He has a continuation of cases making his professional career busy as well as lucrative.

Pierce Evans and J. B. Early.

J. B. Early and Pierce Evans occupy law offices together in the second floor



THE FLEMING BLOCK.

west and her studio is filled with the many elegant paintings that have materialized under her skillful brush. She is signally successful in marine and animal paintings having some of the finest executions at the present time hanging in her studio. Art is not considered an essential as yet, but it will not be long before special attention will be paid to this field and when it does, Mrs. Mann will undoubtedly receive her full share of appreciation.

The Intrepid Soldier and Official.

Major Schwartz, one of the pioneers enjoys a wide circle of friends socially and politically, and has for years been placed in charge of some political trust. By the present administration he was appointed adjutant-general and clerk of the board of control as well as being a happy contented retired military man whose record is unsullied among his comrades of the G. A. R. This record alone speaks volumes in favor of this man, politician and citizen.

Territorial Auditor Leitch.

Who under the present administration has filled the auditor's office creditably and even amidst the din of battle has kept the even tenor of his way doing that which his hands found to do, with fearless justice to all. Mr. Leitch came to this territory seventeen years ago, identifying himself with the people and interests of that people. He has one of the largest cattle interests in the

of the Fleming building. Mr. Early has practiced many years before the courts gaining great success and is enjoying the reputation earned by a diligent royalty to his clients. His plea before the courts is heard and felt with respect and earnestness, and his judgment on law points is considered authority. Mr. Evans is city attorney, and although a new resident is fast pushing himself to the front by his constant and close attention to business. He is already widely known over the territory. Messrs. Early and Evans practice in all courts.

About Which All Revolves.

"The Hub," a gents' clothing store, is beyond doubt a popular place for buyers as seen by the numerous customers coming and going continually. It is undoubtedly the "hub" in that line of business. Mr. Thoroldson, the genial proprietor and accommodating gentleman whom one first meets on entering, has made for himself and business an enviable reputation by a close application to the wants of trade, pleasing in every respect the most fastidious as well as the most unpleasing grumbler. "The Hub" may be a place many go to only examine the stock, and go away perfectly satisfied with the purchases made. The gents' clothing business have received the careful attention of this firm and success has been abundant.

La Creamerie.

One of the best as well as one of the most pleasant dining rooms in the city is the Creamery, hereafter to be known as the "Mills" House. The popularity of this place has been won by eternal vigilance on the part of the proprietress, Mrs. Mills, and every one recognizes her ability to cater to the appetites of the public. For years this lady kept by far the most popular house in the territory known as the Mills house on East Washington, and now she enjoys a large custom drawn by the influence of former years as well as the present reputation she has won. She is an obliging landlady, one who knows just how to please and finds nothing too much trouble to accommodate a guest.

A Model Meat Market.

In the west, people are finical on the subject of meat having a variety of shops to choose from and accommodating market men to humor the most fastidious, but at last, of course, they settle down satisfied with some particular market. Mr. Zoekler, for years has received a large patronage, and has always pleased the public in the quality of meats, service and delivery. He has pastures green where he fattens his own pork, beef and mutton, and after butchering, places it in a thorough cold storage that not only cools, but purifies. Mr. Zoekler owns a large amount of property in the city and takes an active interest in public advancement. His success has been phenomenal, though the phenomenon may be easily explained. It is a triumph by a careful level-headed and accommodating business man.

The Ford.

A rapidly growing improvement is the Ford, an elegant hotel that will add greatly to the appearance of West Washington street. Such an enterprising capitalist as its owner, Dr. Ford, cannot help holding up this end of the city to an enviable public. The Ford will be a three story structure, of magnificent design. In September its doors will be thrown open to the public. The contractors and builders, Evans & Hammer, have gained through their many completed contracts an enviable reputation, are now overwhelmed with contracts signed way ahead for future work. Dr. Ford figured largely in the financial circles of Kansas City a short time ago.

The Racket.

Who does not know the Racket? A complete store of fancy dry goods, millinery, etc. This store in the Fleming building has received many words of praise from their large trade owing to the accommodating proprietress Mrs. D. W. Sparks, who stood at the head of a leading millinery store in Chicago for years and catered to a most fastidious trade greatly to her credit. Her dainty display of millinery crowds her windows during the seasons and is conducive to a large patronage as it is impossible to pass by this array without going in to "price" which means to buy. They have been noted for years for giving low prices on goods which has made it easy to call again and examine their stock for another bargain just as good. They will re-stock their store this fall with an elegant lot of millinery which will doubtless receive universal patronage.

Youngstrom & Welch.

One of the large plumbing firms of the city occupy part of the basement and are enjoying a large trade owing to the pluck and energy exerted to please. They have given inducements for trade by good work promptly executed and it has been a winning card which should be a lesson to every man in business. Value received is what people up to date want and must have and Youngstrom & Welch have taken hold of this subject handling it carefully. They are continually engaged in the plumbing business as well as doing a tinning business. They have just commenced plumbing the Ford hotel, also the Fleming building which alone speaks for their ability to please in large contracts. They have brawn and brain closely allied securing thereby success unbounded. When it becomes apparent as it has in this case that honesty wins, much more can be said of success followed by carefully watching the progress of this firm.

A. J. Daggs.

A lawyer of ability and success was first brought into this world of law and technicalities in Scotland county, N. Y., in the year 1858. He received a good fundamental education in the Kirksville normal school, finishing his school career in Columbia University, in his native state. His keen judgment and legal knowledge gathered by hard study and close observation won for him an enviable reputation in the legal world. He practiced in Chicago

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GOLDBERG BROS. Clothing Store.